Agency Specialist

WESTFIELD™

Leeanne Molina

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Westfield's Agency Specialist provides a blend of **proactive and responsive service and support** to our agencies and internal business partners.

We're here help to with...
- Agency mergers & acquisition
- Agency prospecting and new agency appointments
- Sub locations, code consolidation, and additional line of business access
- Contract change support (legal name, tax IDs, line of business change, commission schedules, etc.)
- Agency Performance Sharing and compensation support (questions, research items, etc.)
- MarshBerry 360, Trusted Choice, other partner relationship support and advice
- Perpetuation activities
- Agency plans, etc.
- Other enterprise products or services (Westfield Bank, Westfield Services, Surety)
- Agency automation inquires
- Coordinate/deliver agent & agency service awards
- Producer licensing, system access, on-boarding, training

Touchpoints with your agency specialists:
- Corporate webinars
- 1-1 call – as needed to discuss successes and opportunities
- Quarterly email updates on corporate results and initiatives
- Agency visits – service anniversaries, problem resolution, training, Westfield philosophy or changes, etc.

Other questions?
Just ask – we are here for you! If you don't know where to go, start with your Agency Specialist – they'll get you the answers you need.

About Leeanne:
Leeanne has been in the Insurance Industry for 10 years in both the Captive and Independent Channel. She spent three years of her career in Eastern Pennsylvania and the remaining time in North East Ohio. She has an active Ohio Agent License for Property/Casualty and Life/Health. She has a Bachelor's degree in Marketing with a minor in Finance from the University of Dayton.

Leeanne is looking forward to building new relationships and working with the agents in PA, MD and DE. She works out of home office and enjoys spending her free time with her husband and two sons.

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